




ARUN®

Solar Thermal Concentrator Technology
and its Industrial Heating applications



Agenda

-  About Clique Solar
-  About ARUN® Technology
-  Installation Case Studies



About Clique Solar

- Turnkey Solar Thermal Solutions provider – from system design to lifetime AMC support
- First Indigenously developed and patented Solar Concentrator Technology from India
- Pioneer in Solar IPH-First installation in 2006
- MNRE Channel Partner
- Winner of prestigious awards,
 - CII-2013 “Innovative Energy Efficient Technology Award”
 - InterSolar-2013 “BEST TECHNOLOGY” Globally.
 - InterSolar-2012 “BEST SOLAR THERMAL PROJECT IN INDIA”



Leadership



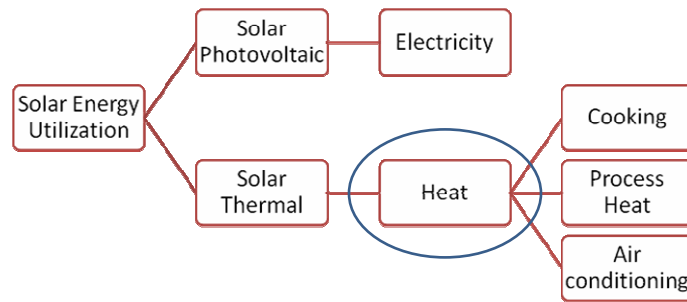
Mr. Ashok Paranjape
Managing Director



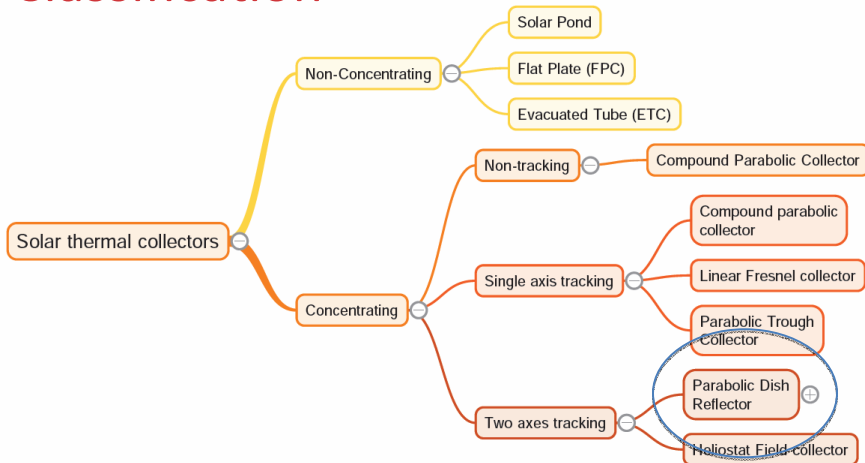
Dr Shireesh Kedare
Director
Prof at IIT Bombay



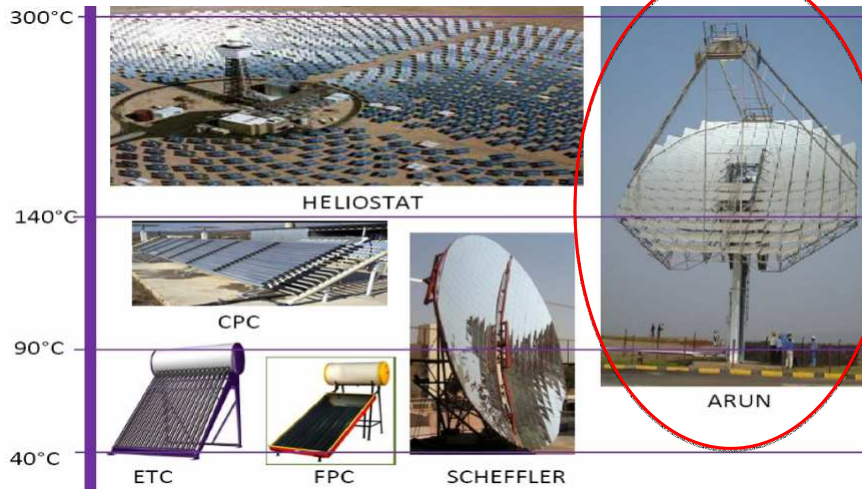
Solar Energy for Industrial Applications



Solar Thermal Technology Classification



Solar Thermal Technologies



ARUN[®] Technology – How it works?



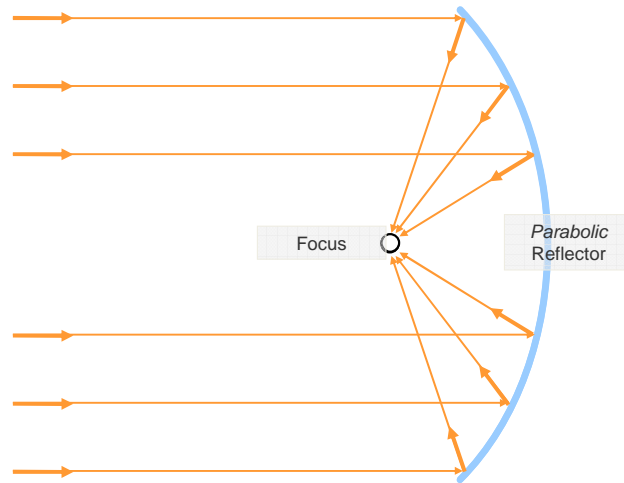
Concentrator



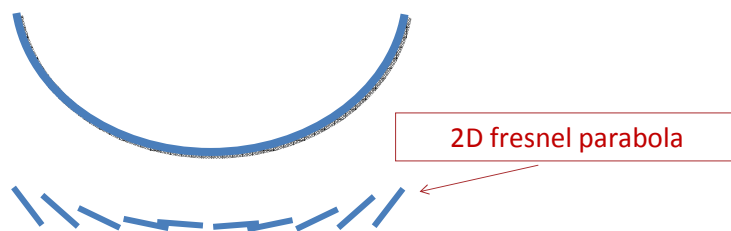
Sun Tracker



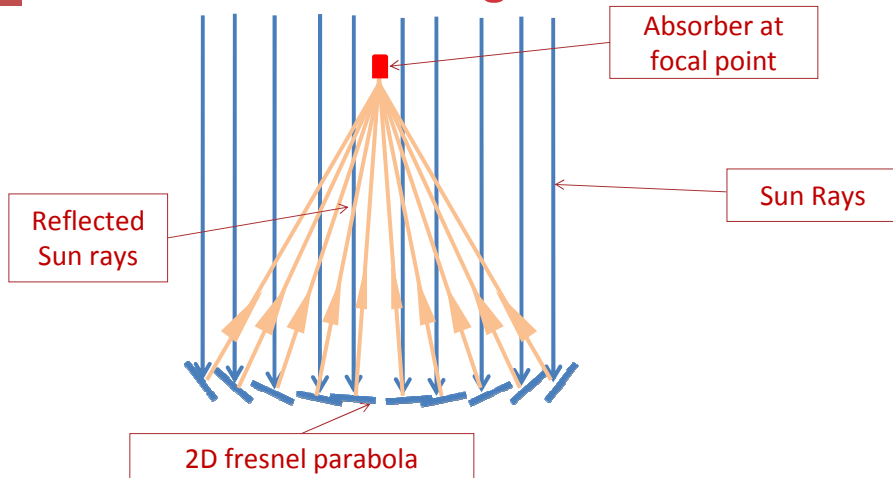
Concentrating Optics



ARUN[®] Technology – Fresnel Mirror Arrangement



ARUN[®] Technology – Fresnel Mirror Arrangement



ARUN[®] Technology - Receiver

- ☞ Point focus
 - ☞ Maximized intercept factor
- ☞ Cavity absorber
 - ☞ Minimized thermal losses

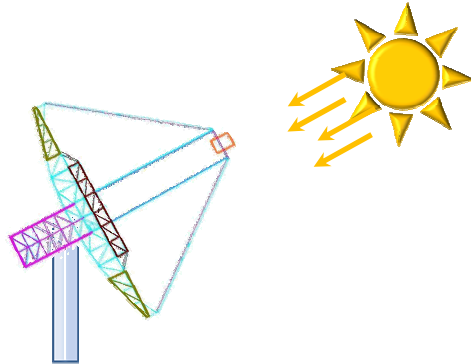


- ☞ Delivery of dry saturated steam is possible even at 8-8:30am

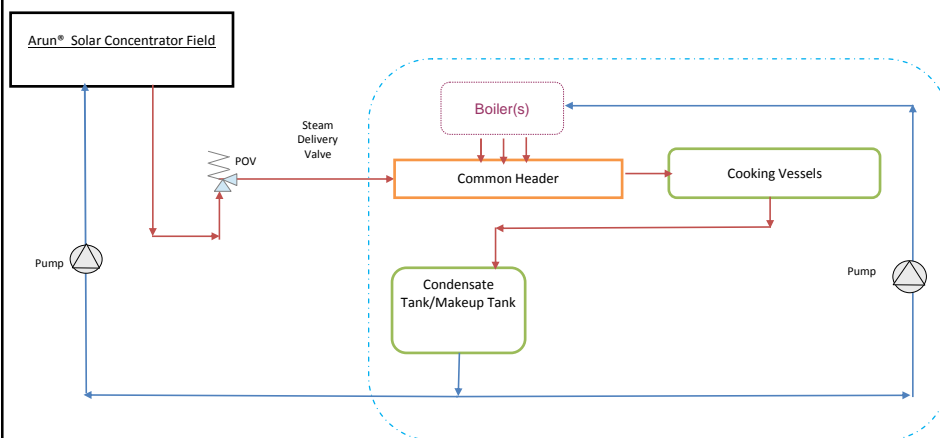


ARUN[®] Technology: Automatic 2-axis tracking system

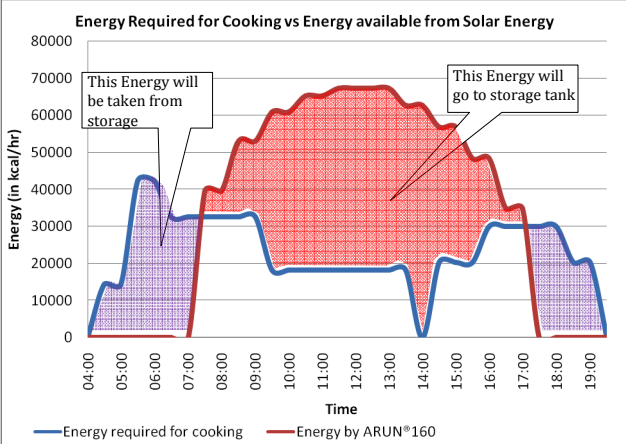
Aperture areas always faces the sun
DNI is captured in full (no cosine loss)



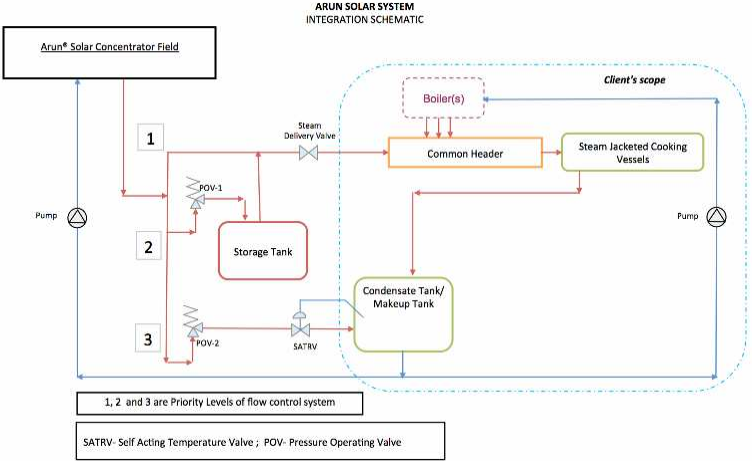
Integration with Existing System



Need for Storage



Integration – Including Storage



Variants of ARUN[®] technology

ARUN[®]160



ARUN[®]100 & ARUN[®]30



ARUN[®] Technology – Key Features

- ☞ Three Variants ARUN[®]160, ARUN[®]100, ARUN[®]30
- ☞ Small Footprint Area 3m x 3m
- ☞ High Temperature & Pressure 300°C Oil / 20 bar Steam
- ☞ Non-Solar Hours Operations when augmented with a Heat Energy Storage Facility
- ☞ Low maintenance
- ☞ First IBR-Approved Solar Boiler in India
- ☞ High Wind Bearing Capacity, up to 150 km/hr



Some Installations

Government of India,
Heavy Water Board

Steam, 5bar, Effluent evaporation



Steam, 10 bar, Cooling



Hot Water, 150C, Degreasing



How Water, 160C, Cooling



Steam, 5bar, Milk Pasteurization



Steam, 8bar, Cooking, Laundry



Hot Water, 180C, Milk pasteurization



Steam, 6bar, Cooking



Some Installation Case Studies

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Steam, 6bar, Cooking



Akshardham Temple, New Delhi (winner of Best Technology Award at InterSolar, Europe, June 2013)

Steam Generation for community cooking



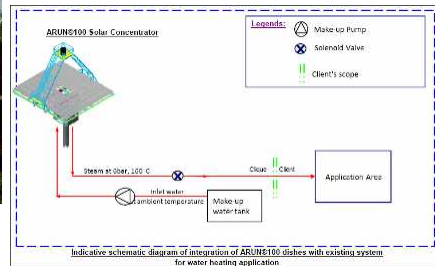
Location New Delhi

Delivery 6 bar and 160°C

Capacity 48 – 60 kW_{th} per dish

Dish numbers 1 dish

Commissioning October 2012



ITC Maurya Hotel, New Delhi

Steam for Hospitality applications like Laundry, Cooking, Bathing



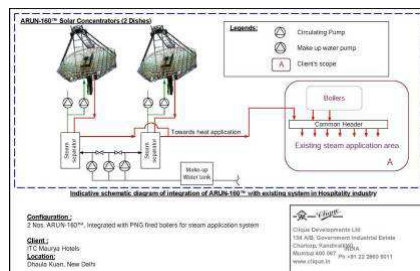
Location Delhi

Delivery 8 bar (g) and 175°C

Capacity 80 – 100 kW_{th} per dish

Dish numbers 2 dishes

Commissioning Nov 2009

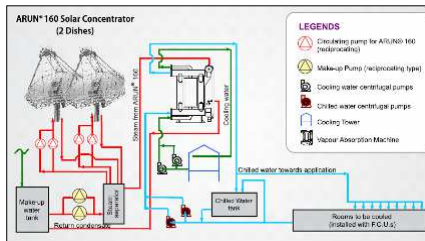


NTPC – Greater Noida (winner of InterSolar, India 2012 – Best Project Award)

Steam for Comfort Cooling



Location	Greater Noida
Delivery	10 bar and 180°C
Capacity	80 – 100 kW _{th} per dish
Dish numbers	2 dishes
Commissioning	July 2012

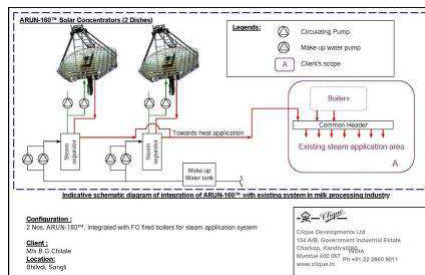


Chitale Dairy

Steam Generation for Milk Pasteurization



Location	Sangli
Delivery	5 bar and 152°C
Capacity	80 – 100 kW _{th} per dish
Dish numbers	2 dishes
Commissioning	October 2009



Mahanand Dairy
(100% on ARUN, since 2006)

**Pressurized Hot Water for Milk
Pasteurization with storage**



Mahindra & Mahindra, Pune

**Pressurized Hot Water for Degreasing
Process**

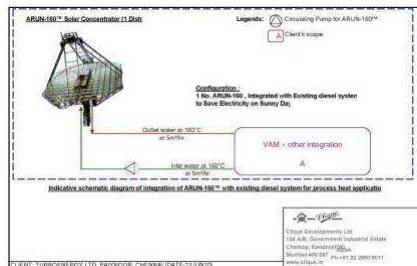


TVS Group, Chennai

Pressurized Hot Water for Comfort Cooling



Location	Chennai
Delivery	15 bar and 180°C
Capacity	80 – 100 kW _{th} per dish
Dish numbers	2 dish
Commissioning	March 2011




Client Testimonials

 *"We are satisfied with the ARUN solar dish because it delivers the output of temperature as committed prior to installation. Also, Clique Solar is very prompt in after-sales service."*

Mr. Umesh Joshi, GM, Business Excellence, Mahindra and Mahindra

 *"Looking at the performance and after sales service, we have ordered one more dish."*


Mr. A. P. Sridhar, VP – Operations, Turbo Energy Limited

 *"ARUN demonstrates excellent technological innovation for dairy industry as the heat generated by solar energy is stored in critical controlled temperature within +/- 0.5°C & can be used any time during day & night."*


- Mr. Arun Ghodke, Mahanand Dairy



Other Testimonials

 *"This is a great initiative by Akshardham that has been well supported by Clique Solar. Through technical expertise and innovation, Clique Solar has developed the solar thermal technology further. It has also demonstrated the various possible applications of solar energy through its other installations across the country. This will help MNRE's cause of achieving widespread adoption of solar energy."*

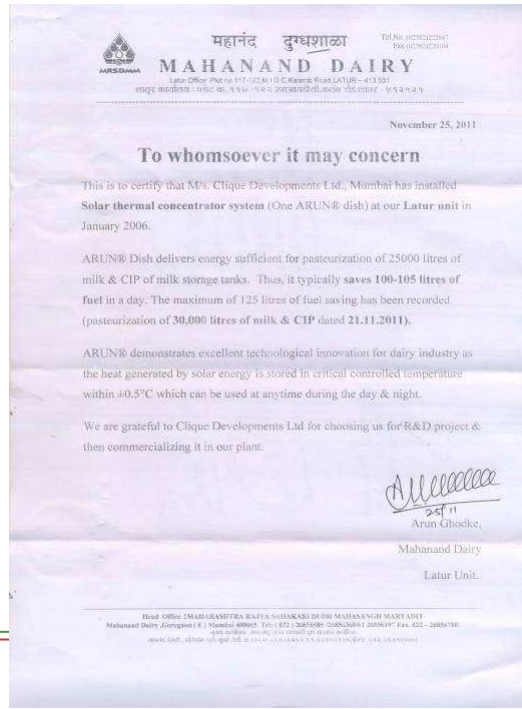
- Shri Tarun Kapoor, Joint Secretary, MNRE

 *"This is a one-of-its kind installation in the country aimed at establishing technical as well as commercial viability of solar cooling. Such projects have a very important role in opening up newer areas for mass replication and thereby facilitating movement towards achieving the mission objectives in letter and spirit."*

- Dr. Ashvini Kumar, Director, MNRE



Client Testimonials



Client Testimonials



Investment Economics

Financial Incentives




- ☞ MNRE Subsidy (Rs. 6,000 per sq.m)
- ☞ Tax benefit due to 80% accelerated depreciation
- ☞ Extra grants under UNDP-GEF project

Project Payback

- ☞ Cooking (substituting LPG @ Rs90/kg): <3 years
- ☞ Process Heat
 - ☞ Substituting Furnace Oil, Diesel, PNG @ Rs 45/lit: 3-4 years
 - ☞ Substituting Coal, Biomass, Wood: ~5-7 years
- ☞ Cooling: 7-10 years



A Scenario for

-  A process requiring energy 1,00,000 kCal/hour
-  Energy supplied by burning Furnace Oil (FO)
-  Heater/Boiler efficiency of 85%



Indicative Payback period calculations

Project Cost Item (Values in INR Lakhs)	
Dish Supply (1 ARUN®160+1ARUN®100)	54.00
Dish Erection & Commissioning	5.00
Selling Price	59.00
Add: Balance of Plant (Piping, Pumps, Control Panel etc)	5.00
Add: Civil	6.00
Add: Transport	4.00
Total Project Cost	74.00
Less: Subsidy (MNRE)	-16.38
Less: Subsidy (UNDP)	-4.00
Less: Tax benefit due to AD (80% during first year)	-15.22
Net Project Cost to user	38.40 [A]

Annual Savings		
Furnace Oil Saved (in Jaipur)	27,000	litres
Rate of Furnace Oil	50.00	Rs/litre
Total Fuel savings Rs	13,50,000	
Less: R&M	-60,000	
Net Savings per year	12,90,000 [B]	

Simple Payback period = [A] / [B] = 38.40 / 12.90 = ~3.0 years



Thank you!

-  Website: www.cliquesolar.com
-  Email: adb@cliquesolar.com
-  Video: <http://www.youtube.com/CliqueSolarTV>
-  Phone: +91 22 2860 9014



Winner of the 'Best Solar Project in India' Award at Intersolar, India 2012



Amongst the Top 3 at the prestigious CSP Today 2012 Awards, Spain in the 'Best Technology Supplier' Category

